

# Walton Capital Management Inc. Solicitation Process - Information Package 2017



11,000+

Investors



\$11.7B

Total Investor Net  
Worth



>50%

Investors Aged  
41 - 60



\$33K

Average Investment  
Size



\$834M\*

Invested

\*any investment amounts in USD have been converted to CAD at the Bank of Canada USD/CAD exchange rate (0.7347) at May 18, 2017

## Investment Opportunity

Walton Capital Management Inc. ("WCMI" or the "Company") was registered as an exempt market dealer in all provinces of Canada employing dealer representatives in those jurisdictions, and is a direct subsidiary of Walton Global Investments Ltd. ("Walton"). Walton and its affiliates are a multinational, privately-owned real estate investment and development group. WCMI was granted creditor protection pursuant to an Initial Order under the *Companies' Creditors Arrangement Act* ("CCAA") on April 28, 2017 by Order of the Court of Queen's Bench of Alberta, Canada (the "Court").

Pursuant to the Initial Order, Ernst & Young Inc. ("EY") was appointed Monitor of WCMI. WCMI was carrying on its business in the usual and ordinary course until March, 2017. WCMI applied to the Alberta Securities Commission on April 28, 2017 to voluntarily surrender its exempt market dealer registration in connection with the CCAA proceedings and consented to the suspension of its registration pending completion of the surrender process.

EY is marketing either the shares of WCMI, which includes its client list and related books and records (the "Book of Business") or an asset sale comprising the Book of Business. For clarity, the Book of Business does not include client accounts or with investable funds. Depending on the nature of the transaction and the interested party, the transaction may be subject to regulatory and/or Court approval.

## Next Steps

Prospective bidders interested in this opportunity are asked to sign a confidentiality agreement ("CA") (attached to this information package) and return the executed version to EY along with the following information (collectively, the "Access Information"):

- (i) name of individual(s) to receive information;
- (ii) name of company;
- (iii) email address; and,
- (iv) phone number.

Upon receipt of the executed CA and Access Information, the bidder may receive the Confidential Information Memorandum and access to the virtual data room. Prospective bidders should direct all inquiries to EY who will arrange all appropriate due diligence contacts. Potential bidders are requested not to contact WCMI or any of its former employees. The Company will consider qualified bids and any transaction involving the sale of the shares or the Book of Business.

Bid deadline is 5:00 PM (Calgary time) on June 28, 2017.

Potential bidders are requested to direct all inquiries to one of the persons listed below.

**Neil Narfason**  
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**Cassie Riglin**  
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